

INNOVATION AND SUSTAINABILITY PARTNERSHIP – TOWARDS GREENING INDUSTRIES WITH GREEN CHEMISTRY

Jorge Soto, Braskem February 13th, 2017



1 Braskem

Largest Polymers Producer of the Americas Largest Biopolymer producer of the World





Braskem

2 Business Strategy



SURVIVAL

Focus on client and market Competitive Raw Material and Energy Operational productivity and Efficiency

GROWTH

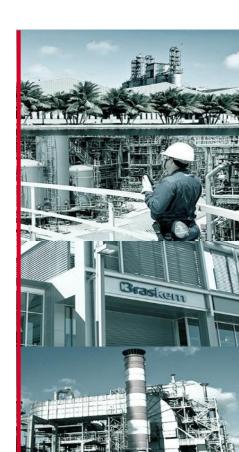
International at Americas Supply the Brazilian Market

Renewable Chemistry

PERPETUITY

Competences and Technology People and Organization

Sustainability and Innovation



3 Braskem in Numbers

8000 TEAM MEMBERS

CLIENTS
IN OVER
70
COUNTRIES

83 (R\$ 280 MM)

MI

EBITDA OF

US\$ 2 . 8 E (R\$ 9.4 BI)

40 INDUSTRIAL UNITS

EXPENCES IN INNOVATION

EXPORT REVENUE OF

INNOVATION PEOPLE

+ 300

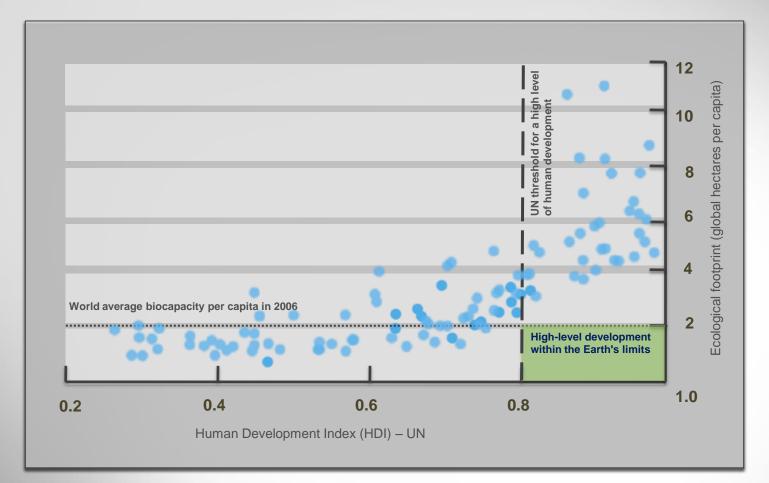
NET REVENUE OF

14.3_B

(R\$ 47 BI)

Braskem

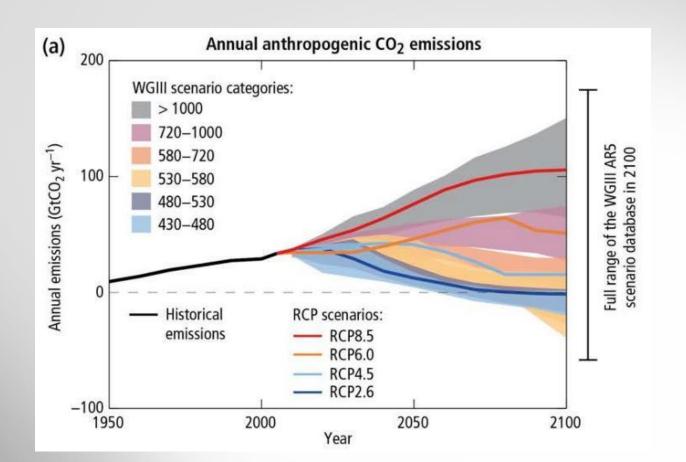
4 Sustainability Challenge



Source: Global Footprint Network (2010), UNDP (2009)



5 Climate Change Challenge



Source: IPCC, 2014



6 Our Contribution for Sustainable Development



7 Sustainability and Innovation Nexus

Improve people's lives by creating sustainable solutions through chemicals and plastics





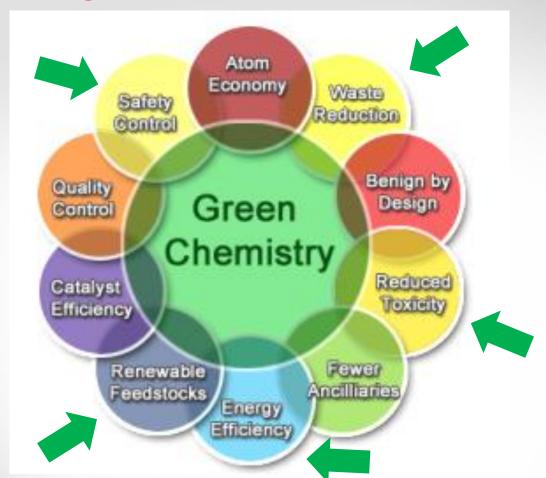
Products



Business Models

Innovation is our way of doing businesses seeking for productivity, competitiveness, with responsibility and considering the whole value chain.

Our Strategy and Green Chemistry Nexus



9 Our Strategy and Green Chemistry Nexus



10 Brazilian Opportunity on Renewables

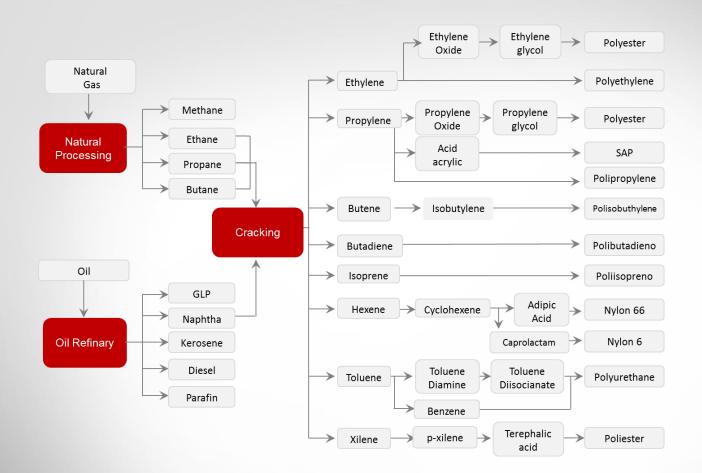
Energy Balance creates competitiveness along with GHG emisions reduction

Source				
Country	Brazil	USA	EU	EU
GHG emissions reduction	90%	35%	34%	45%
Energy balance	9.3	1.4	2.0	2.0
Productivity (liters/hectare)	7,000	3,800	2,500	5,500

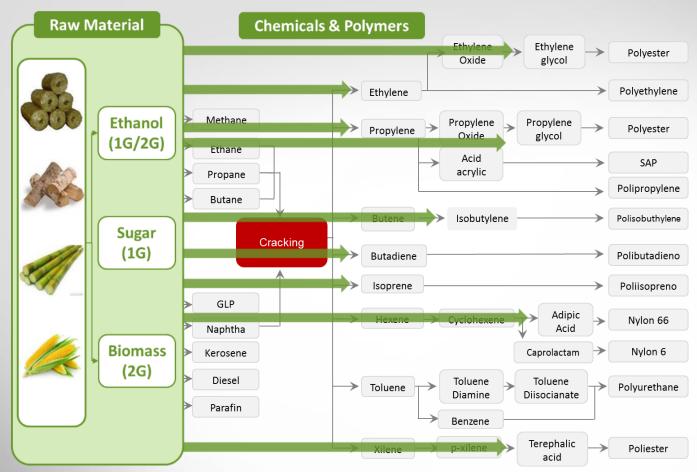
^{*}Note: reduction of avoided emissions with ethanol as a gasoline substitute and calculated according to life-cycle analysis. Source: World Watch Institute (2006) and Macedo et al. (2008) - energy balance. Productivity: IEA - International Energy Agency (2005), MTEC and UNICA. GEE: IEA - International Energy Agency (2004) and Macedo, I. de C. et al. (2004 and 2008). Elaboration: UNICA



11 Disruption Throughout Renewables



12 Disruption Throughout Renewables



13 Biobased Polyethylene

Green PE Cycle

Green Polyethylene helps reduce greenhouse gases and is 100% recyclable



Sugarcane captures CO2



Green PE Carbon footprint from Cradle to Braskem's gate:







1 mt

captures

2.78mt CO₂.eq

of I'm green™ Polyethylene





Production of ethanol and renewable energy



100% recyclable



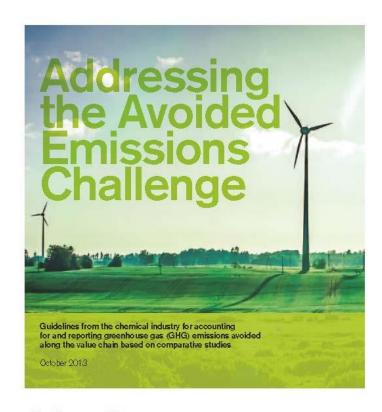


And Green Polyethylene

14 Contribution for Sustainability

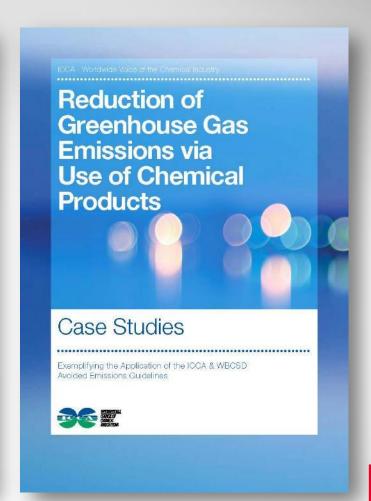


15 Avoided Emissions









16 Contribution for Sustainability









































Be among the **leaders in the production of renewable-based** chemical products and thermoplastic resins.

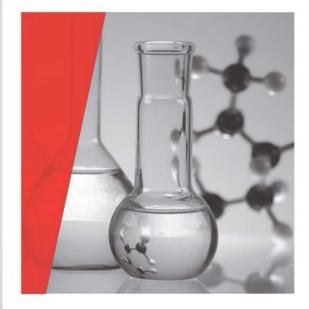
Also, continue to be the largest global producer of renewable-based thermoplastic resins.



Be recognized as a company that supports its customers in the development of environmental and social solutions in Chemistry and Plastics.

Plastic perceived as solution for sustainable development due to its contribution to improves people's life.

18 It Makes Economic Sense



STUDY OF THE POTENTIAL FOR DIVERSIFICATION OF THE BRAZILIAN CHEMICAL INDUSTRY Final report in conjunction with Gas Energy

Investment opportunities in the production of chemicals in Brazil, using alternative technologies from renewable sources (notably biomass) could contribute US\$15 billion to US\$35 billion in revenue for the industry in 2030, positively impacting the Brazilian trade balance.

Source: BNDES (2015)



19 Conclusions

- Sustainability Challenges ask for disruptive innovations
- ▶ Braskem has a clear business strategy that would like to bring a strong contribution to sustainability aligned with the green chemistry principles
- ► Braskem more important contribution is through the **renewable based chemicals**. They are part of the **solution for climate change**
- ► Chemicals in general represent a solution to climate change due to its avoided emissions characteristic, but are also solution for the SDGs implementation









Thank you for your attention jorge.soto@braskem.com

